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Charles Billy

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Seminar paper from the year 2011 in the subject Business economics - Marketing, Corporate Communication, CRM, Market Research, Social Media, grade: A, New York University, language: English, abstract: For many companies, International market is touted to be of foremost importance. Multinational giants like Nokia, Hewlett Packard, Wall-mart, and JP Morgan are just a few fine examples of companies operating in different markets. The primary goal, focus, and targets of these companies are different for every country. One of the primary reasons for this is difference in key international environment. The marketing, operation, and sales strategies also changes according to the international scenario. For instance, companies like Nokia and HP focus on low cost products in developing countries like India, China, and Brazil. The international environment often forces a large number of companies to change their marketing strategies.



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