

Advertising on Trial: Consumer Activism and Corporate Public Relations in the 1930s (History of Communication)

Inger L. Stole



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It hasn't occurred to even the harshest critics of advertising since the1930s to regulate advertising as extensively as its earliest opponentsalmost succeeded in doing. Met with fierce political opposition fromorganized consumer movements when it emerged, modern advertisingwas viewed as propaganda that undermined the ability of consumers tolive in a healthy civic environment. In Advertising on Trial, Inger L. Stoleexamines how these consumer activists sought to limit the influence of corporate powers by rallying popular support to moderate and transformadvertising. She weaves their story together through the extensive useof primary sources, including archival research done with consumer andtrade group records, as well as trade journals and a thoroughengagement with the existing literature.

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