

Brotherhood of the Bag, A Wholesaler's Handbook

Rob Shore



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Of the precious few books ever written about the specialized craft of financial services wholesaling, even fewer have been written by someone who has actually carried the bag - until now.

Brought to you by the publishers of *WholesalerMasterminds.com* and *I Carry The Bag* magazine *Brotherhood Of The Bag, A Wholesaler's Handbook* is designed to be a reference manual used to take you from being a good wholesaler to a great wholesaler.

Written for both the seasoned veteran and the newest up and coming star, *Brotherhood Of The Bag* is divided into four main sections:

- The Wonder Years addresses the formative time at the start of a wholesaler's career.
- Increasing Your MQ Memorability Quotient[®] helps you stay out of the choppy, nauseating Sea of Sameness that can sink any wholesaler's career.
- For Great Wholesaler's Eyes Only is the section on advanced wholesaling tactics that only the truly great wholesaler will put into practice.
- Will You Survive The Wholesaling Marathon? gives sound advice for those that wish to make wholesaling a profession that will last a working lifetime.

Brotherhood of the Bag, A Wholesaler's Handbook has 114 separate stories for you to read, highlight, dog-ear, bookmark and reread time and again.

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