



**Sales Workbook - Meeting: Engage your prospects with fact finding questions and store your meeting notes in an easy to review format with this notebook. (Volume 1)**

*Mr Frank A Zuuring*

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## **About Sales Workbook – Meeting**

Taking good notes and asking questions that get prospects talking are key to a successful sales meeting. Sales Workbook – Meeting, is designed to help you prepare questions in advance and providing enough space to take proper notes while in the discussion.

Sales Workbook – Meeting also makes it easy to store your notes and keep them organized rather than floating around on a note pad piece of paper in your office or elsewhere.

For best results, use this book in conjunction with Sales Workbook – Prospecting & Sales Workbook – Phone Block to maximize your sales results.

## **About the Sales Workbook Series**

Developed for busy sales people by busy sales people. With so many tasks to stay on top of each day it is important to make sure you have daily activity to reap the financial rewards a sales career can offer. This series of books was developed to help keep sales reps on task and eliminate the noise that technology can bring. Don't get us wrong, we love our technology too but sometimes a simple daily task list using good old paper and pen can help keep it simple and in perspective.

**Find out more information or contact us at [www.salesworkbook.com](http://www.salesworkbook.com)**

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